

 $\mathbb{N}^{\underline{0}}$ 4880

Behaviour of Passengers by E-Hailing Services and Public Transportation in Malaysia

Salman Salim, Mohd Erwan Sanik, Ahmad Hakimi Mat Nor, Muhamad Amirul Haziq Salman, Mohammad Hairi Osman and Mohd Izzat Salo Abdullah

EasyChair preprints are intended for rapid dissemination of research results and are integrated with the rest of EasyChair.

January 11, 2021

Behaviour of Passengers by E-Hailing Services and Public Transportation in Malaysia

Salman Salim^{1*}, Mohd Erwan Sanik¹, Ahmad Hakimi Mat Nor¹, Muhamad Amirul Haziq Salman², Mohammad Hairi Osman³, Mohd Izzat Salo Abdullah⁴,

¹Department of Civil Engineering, Centre for Diploma Studies, Universiti Tun Hussein Onn Malaysia, Jalan Panchor, 84600, Pagoh, Muar, Johor, Malaysia.

²Department of Electric and Electronic, Faculty of Education Technical and Vocational,

Universiti Tun Hussein Onn Malaysia, 86400 Parit Raja, Batu Pahat, Johor,

Malaysia.

³Faculty of Engineering Technology, Universiti Tun Hussein Onn Malaysia, Jalan Panchor, 84600, Pagoh, Muar, Johor, Malaysia.

⁴Principal Teraju Runding, No. 188A, Jalan Layang 16, Taman Perling, 81200 Johor Bahru, Johor, Malaysia.

**E-mail: salman@uthm.edu.my*

ABSTRACT

Shared mobility is one of the unavoidable impacts of the Industrial Revolution 4.0. This mode of travel is rapidly spreading among the local road users. However, there is lack of study on the actual perception of share mobility concept in Malaysia. This study will analyze the actual opinion and perception of Malaysia people particularly the users of shared mobility services. This study aims to investigate the factors that influence the passengers towards the use of e-hailing services. The independent variables of this research are relative advantage, ease of use, trialability, social influence and safety of using ehailing application. A survey was conducted among e-hailing users in Malaysia. With the use of a survey questionnaire, 271 targeted respondents provided valuable feedbacks. The survey consisted of two parts; the first part contained general questions about gender, age, ethnic, employment, state and preferred types of transportation between e-hailing and taxi. The second part was the major part of the questionnaire which consisted of relative advantage of e-hailing services, ease of using e-hailing services, trialability of e-hailing application, social influence and safety provided by e-hailing services. Therefore, the questionnaire was constructed according to those significant factors. The correlation analysis was used to identify the relationship between independent variables and dependent variable. From the results obtained, the linear regression showed that the relative advantage, ease of use, trialability, social influence and safety indicated a positive significant relationship with the factor that influences the passengers. Among the variables studied, the ease of use showed the most significant factor that influences the passengers to choose e-hailing services in Malaysia with Cronbach's Alpha of 0.874. In conclusion, this study shows some important information and provides benefits particularly to e-hailing services company to be more competitive in this industry by understanding the needs and concerns of passengers when they adopt the e-hailing services.

Keyword: E-Hailing, public transportation, shared mobility

INTRODUCTION

Shared mobility is defined as transportation services and resources that are shared among users. Shared mobility includes public transit, taxis, bike sharing, cars haring either round-trip, one-way or peer-topeer, ridesharing, i.e. non-commercial services such as carpooling and vanpooling, ride sourcing or ride-hailing, ride-splitting, scooter sharing and etc.

Shared mobility has grown tremendously in recent years due to the issues on taxi stops, duration for waiting the taxi, taximeter, attitude of the drivers, cleanliness and comfort, and availability of taxis [1]. However, there is a hyper competition when Grab existed because it is a cloud-based mobile app technology dependent.

The Grab service delivery works when the riders send a trip request to the nearest Grab driver and the application will track the available Grab car to pick a rider. Only the location will be shown to the driver. However, the e-hailing services have affected the traditional taxis as users clearly prefer e-hailing more than the traditional taxi services with a major competitive challenge. Despite the challenge, the e-hailing services have created more flexible employment opportunities for drivers.

Basically, e-hailing services provide these advantages to the users; 1) low price; 2) safe to travel; 3) costumer reviews; 4) comfortable and convenience and 5) easy to access. With the technological advancement and convenience of mobile apps, e-hailing services have been widely used [2].

Previously, individuals needed to hail taxis from the streets or book a taxi through phone call. Nowadays, they can book a ride using their mobile device as long as internet connection is available. It is crucial to assess the efficiency of e-hailing applications as they are still new to the market [3-4]. The efficiency of the system can be evaluated through user satisfaction as well as user perception. Thus, the objectives of this study are; 1) to investigate the type of transportation preferences among user in Malaysia; 2) to investigate the significant factors influencing user in adopting e-hailing services and 3) to assess the impact of shared mobility on the existing modes of mobility. The significant factors that influence user in adopting e-hailing services in their daily life were identified based on the independent variables namely price, safety, rating, comfort and convenience as well as accessibility.

METHODOLOGY

A survey was conducted among locals in Malaysia to investigate the factors influencing the use of ehailing services. The survey was conducted through the questionnaire distributed among the targeted respondents through Google Form. The survey consisted of two parts; the first part contained general questions about gender, age, ethnic, occupation, state and transportation prefer to travel less than 50 km. The second part consisted several questions that required the respondents to rate. In previous literature, most studies show that the passengers' satisfaction is influenced by price, safety, rating, comfort and convenience as well as accessibility.

Each respondent was asked to rate each question in part 2 using a Likert Scale on five levels from 1 as "Strongly Disagree" to 5 for "Strongly Agree". Since it was impossible to conduct the surveys to all locals, sampling is necessary to obtain as a representative proportion of all passengers' [5].

The results obtained from Google form were edited for completeness and consistency. The questionnaire and the Google form results were coded for statistical analysis. Data were cleaned, coded and properly analyzed to obtain a reliable report [6]. The Statistical Package for Social Science (SPSS) was used to analyze and interpret the collected data accordingly.

Tables and charts were used to summarize the responses for further analysis and facilitate comparison. Analysis was done for the demographics, relative advantages, ease of use, trialability, social influence and safety information.

RESULTS & DISCUSSION

The Statistical Package for Social Science (SPSS) was used in this study to analyze and interpret the collected data. A descriptive analysis was employed for respondent's profile, and the significance level on the relationship between independent and dependent variables was determined.

| Table 1: Demographic Profile | | | |
|------------------------------|--------------|----------------|--|
| Variable | Frequency(n) | Percentage (%) | |
| Gender | | | |
| Male | 134 | 49.4 | |
| Female | 137 | 50.6 | |
| Age | | | |
| 18-28 | 219 | 80.8 | |
| 29-39 | 259.2 | | |
| 40-50 | 11 | 4.1 | |
| Above 50 | 16 | 5.9 | |
| Ethnic | | | |
| Malay | 252 | 93.0 | |
| Chinese | 10 | 3.7 | |
| Indian | 4 | 1.5 | |
| Others | 5 | 1.8 | |
| State | | | |
| Johor | 149 | 55.0 | |
| Kedah | 11 | 4.1 | |
| Kelantan | 6 | 2.2 | |
| Kuala Lumpur | 4 | 1.5 | |
| Melaka | 5 | 1.8 | |
| Negeri Sembilan | 13 | 4.8 | |
| Pahang | 6 | 2.2 | |
| Penang | 24 | 8.9 | |
| Perak | 11 | 4.1 | |
| Perlis | 4 | 1.5 | |
| Sabah | 4 | 1.5 | |
| Sarawak | 2 | 0.7 | |
| Selangor | 21 | 7.7 | |
| Terengganu | 11 | 4.1 | |
| Occupation | | | |
| Employed | 109 | 40.2 | |
| | | | |

| Student | 162 | 59.8 |
|---------------------------------------|---------------|------|
| Transportation preferred to travel le | ss than 50 km | |
| E-hailing (Grab, Jom Rides, My G | Car, | |
| Riding Pink, FRENZT and etc) | 264 | 97.4 |
| Taxi | 7 | 2.6 |

Based on Table 1, the total respondents involved in this study were 271 and both genders participated in this survey where 134 were male respondents (49.4%) and 137 were female respondents (50.6%). These data indicated that the female frequency was slightly higher than male who liked to use the ridesharing services. Respondents were categorized into five age groups; the majority of respondents' ages were between 18 to 28 years old (80.8%), the second age group of respondents was 29 to 39 years old with 9.2%, the third age group of respondents was 40 to 50 years old (4.1%) and the last age group of respondents was above 50 years old with 5.9%. The highest respondents that used the e-hailing services were from 18 to 28 years old while the lowest was between 40 to 50 years old.

For the ethnic component, the majority of respondents were Malay with 252 respondents (93%); the second group was Chinese with 10 respondents (3.7%), and followed by others excluding Malay, Chinese and Indian with 5 respondents (1.8%) and respondents from Indian ethnic was the lowest at only 4 people or 1.5%. This indicated that most of the respondents that used the e-hailing services were Malay.

While for the states, the majority of the Malaysian respondents were from Johor represented by 149 people or 55.0% from the respondents. Penang was the second place with 24 people (8.9%) and Selangor was the third state with 21 people or 7.7%. It was then followed by Negeri Sembilan (13 people or 4.8%) and there were 3 states that shared the same frequency as well as percentage namely Kedah, Perak and Terengganu. Those states have 11 respondents or 4.1%. Kelantan and Pahang also showed the same number of frequency and percentage (6 respondents or 2.2%). Besides Johor, Penang and Selangor, Melaka was the only state where the data were not the same as other states which was accounted for 5 respondents or 1.8%. Similarly, Kuala Lumpur, Perlis and Sabah also shared the same result where the number of respondents was 4 or 1.5%, while the least state that used e-hailing services was Sarawak where the frequency was only 2 people or 0.7%.

As can be seen in the table, occupation has been divided into 2 categories; student and employed. The data showed that most of the respondents were students with 162 respondents or 59.8% and followed by employed locals with 109 respondents (40.2%). The results significantly indicated that the e-hailing services became a favourite transportation channel among students.

According to Table 1, the majority of the respondents preferred e-hailing to travel less than 50 km with 264 respondents or 97.4%, the respondents who preferred taxi to travel less than 50 km was only 7 respondent people or 2.6%.

Relative Advantage

Table 2 shows data related to relative advantage in using the e-hailing services. Majority of respondents agreed with the advantages provided by the services.

| | Frequency (n) | Percent (%) | Ranking |
|--------------------------|---------------|-------------|---------|
| Convenient | 146 | 53.8 | 1 |
| Fits with needs | 144 | 53.1 | 2 |
| Reach destination faster | 139 | 51.3 | 3 |
| Find grab quickly | 137 | 50.1 | 4 |
| Useful | 134 | 49.4 | 5 |
| Complement to lifestyle | 134 | 49.4 | 5 |

Table 2: Relative advantage in using e-hailing services

Based on Table 2, convenient was ranked as first because most of the respondents agreed that it enables them to quickly find an available grab nearby and reach their destination faster than other transport services. They also agreed that the e-hailing application is useful to them, fits well with their needs and complementary service to their lifestyle without having problem adjusting to the use of such services.

Ease of use

Table 3 shows data obtained for ease of use from respondents. Most of them agreed with the items under ease of use category.

| | Frequency (n) | Percent (%) | Ranking | |
|----------------------------------|---------------|-------------|---------|--|
| User-friendly | 157 | 57.9 | 1 | |
| Requires little steps | 154 | 56.8 | 2 | |
| Menu is very easy to navigate | 144 | 53.1 | 3 | |
| No need to learn a lot of things | 140 | 51.7 | 4 | |
| Can use it without manual or | | | | |
| explanation | 137 | 50.6 | 5 | |

Table 3: Ease of use of e-hailing services

From the results, ranking number 1 was achieved by user-friendly. Since it is a user-friendly app, the respondents do not need to learn a lot of things before they could use the e-hailing application as it requires only little steps. The e-hailing application menu is also very easy to navigate facilitating the users to use it without manual or explanation from the service provider.

Trialability

Results for trialability based on respondents' feedbacks are summarized in Table 4. All items under trialability were agreed by the respondents.

| | Frequency (n) | Percent (%) | Ranking |
|---------------------|---------------|-------------|---------|
| Try out the service | 142 | 52.4 | 1 |
| Serves needs | 141 | 52.0 | 2 |
| Free access | 139 | 51.3 | 3 |

Table 4: Trialability to use e-hailing services

Results from Table 4 indicated that the item of try out the service has the highest frequency since most of the respondents agreed with this type of trialability to use e-hailing app. When there is a trialability with free access, the users could make decision and convince that e-hailing really serves their needs.

Social Influence

Items of social influence are summarized in Table 5. From the respondents' feedbacks, majority of them agreed with the items under social influence to use e-hailing services.

| Table 5: Social influence to use e-hailing services | | | | | |
|---|---------------|-------------|---------|--|--|
| | Frequency (n) | Percent (%) | Ranking | | |
| Advertisement or news from mass | | | | | |
| media | 133 | 49.1 | 1 | | |
| Friend and family | 125 | 46.1 | 2 | | |
| Current trend | 114 | 42.1 | 3 | | |

Table 5: Social influence to use e-hailing services

Results showed that the social influence to use e-hailing services among users with high frequency was the advertisement or news from mass, followed by current trend and friend and family.

Safety

Table 6 shows the data obtained for safety provided by e-hailing services. Majority of respondents agreed with the items under this category.

| Table 6: Safety provided by e-hailing | | | | | | | |
|---|-----|------|---|--|--|--|--|
| Frequency (n)Percent (%)Ranking | | | | | | | |
| Declare location via message, email or social network | 127 | 46.9 | 1 | | | | |
| Booking transparency information | 126 | 46.5 | 2 | | | | |
| Historic journeys | 119 | 43.9 | 3 | | | | |

Based on Table 6, most of the respondents agreed with the safety provided by e-hailing. The safety of users can be ensured as the services have booking transparency information and historic journey. Besides, users also can declare their location via message, e-mail or social network.

Reliability Test

Reliability analysis was carried out in this study as shown in Table 7 for a total number of 271 respondents.

| Variable | Cronbach's Alpha | | |
|-------------------------|------------------|--|--|
| Relative advantage (RA) | 0.855 | | |
| Ease of use (EU) | 0.874 | | |
| Trialability (T) | 0.851 | | |
| Social influence (SI) | 0.824 | | |
| Safety (S) | 0.845 | | |

 Table 7. Reliability analysis between dependent and independent variables

The Cronbach's alpha values for all the variables ranged from 0.824 to 0.874, indicating a good internal consistency and reliability of overall items in the questionnaire. In addition, the results obtained were found to be at acceptable level where all the values were more than 0.7 [7].

Table 8 shows the level of agreement between independent variable and dependent variables. The mean for relative advantage was 3.960 with standard deviation of 0.754. Besides that, the mean for the ease of use variable was 3.863 with standard deviation of 0.712. The mean for trialability was 3.807 with standard deviation of 0.716. For social influence, the mean obtained was 3.602 with 0.790 of standard deviation. Lastly, the mean for safety was 3.892 and its standard deviation was 0.843. The result indicated that the level of agreement for all variables was agreed.

| Variable (average) | Mean | Standard Deviation | Level of |
|-------------------------|-------|-----------------------|--------------------|
| Relative advantage (RA) | 3.863 | 0.712 | Agreement Agree |
| Ease of use (EU) | 3.960 | 0.754 | Agree |
| Trialability (T) | 3.807 | 0.716 | Agree |
| Social influence (SI) | 3.602 | 0.790 | Agree |
| Safety (S) | 3.892 | 0.843 | Agree |

Table 8. The level of agreement between independent variable and dependent variables

Correlation Analysis

The correlation analysis in Table 9 showed that relative advantage (RA) and ease of use (EU) have a strong relationship with the degree of determination of 0.762. This result clearly showed that factor related to the ease of use produced significantly high degree of determination. The relationship between the ease of use (EU) and trialability (T) exhibited the degree of determination of 0.711. However, the relationship between trialability (T) and social influence (SI) with fare was marginally low at 0.528. Both variables influenced the overall performance of this study.

| Table 9. Correlation among variables | | | | | |
|--------------------------------------|-------|-------|-------|-------|-------|
| Variable | RA | EU | Т | SI | S |
| Relative advantage (RA) | 1.000 | 0.762 | 0.692 | 0.540 | 0.652 |
| Ease of use (EU) | | 1.000 | 0.711 | 0.542 | 0.690 |
| Trialability (T) | | | 1.000 | 0.528 | 0.697 |
| Social influence (SI) | | | | 1.000 | 0.579 |
| Safety (S) | | | | | 1.000 |

CONCLUSION

Based on the results of this study, it can be concluded that the transportation preference among users in Malaysia is the e-hailing services such as Grab and Uber. Through likert scale analysis on the factors influencing the users in adopting e-hailing services, all variables showed satisfactory results. Apparently, all the variables have influenced the selection to use e-hailing services with the highest results recorded by comfort level. Hence, this study proves that the e-hailing services are more technological advanced than the taxi services. If the taxi services do not overcome this matter, the service will be no longer exist.

ACKNOWLEDGMENT

The authors would like to thank Center for Diploma Study, Universiti Tun Hussein Onn Malaysia, and also the Ministry of Higher Education Malaysia, for providing the grant to conduct this research through TIER 1 Grant (Vot. H152).

REFERENCES

- Coconuts KL. (2015). Most Malaysian Would Rather Use Uber and GrabCar Than Haila Taxi.
 Retrieved from https://coconuts.co/kl/news/most-malaysians-would-rather-use-uber-andgrabcar-hail-taxi/
- [2] Wan Nor Ainun Al Baiyah Wan Mohamad, Anis Fatihah Mahamad Fuad, Nor Syafiqah Shahib, Azila Azmi, Saiful Bahari Mohd Kamal, & Dahlan Abdullah. (2016). A Framework of Customer's Intention to use Uber Service in Tourism Destination. International Academic Research Journal of Business and Technology 2(2) 2016 Page 102-106

- [3] Khuong M. N., & Dai N. Q. (2016). The Factors Affecting Customer Satisfaction and Customer Loyalty — A Study of Local Taxi Companies in Ho Chi Minh City, Vietnam. International Journal of Innovation, Management and Technology, Vol. 7, No. 5.
- [4] Hong Z.L.Y. & Zhang Z. (2017). An Empirical Analysis of On Demand Ride-Sharing and Traffic Congestion: Proceedings of The 50th Hawaii International Conference OnSystem Sciences.
- [5] Litman, T. (2008). Valuing Transit Service Quality Improvements," Journal of Public Transportation, P.43-64.
- [6] Mugenda, O.M & Mugenda. A.G (1999). Research methods. quantitative and qualitative approaches. (pp. 46 48). Nairobi, Kenya: ACTS Press.
- [7] Stephanie. (2014). Cronbach's Alpha: Simple Definition, Use and Interpretation. 8December 2014. Retrieved from, www.statisticshowto.datasciencecentral.com.